

Connecticut District Office
FY 2018 LOAN VOLUME BY LENDER
As of September 30, 2018

Rank	Lender	# Loans	\$ loaned	Average Loan Amt
1	TD Bank, National Association	113	\$ 9,590,900	\$ 84,875
2	Webster Bank, National Association	100	\$ 36,091,600	\$ 360,916
3	Liberty Bank	59	\$ 5,077,500	\$ 86,059
4	Newtek Small Business Finance, Inc.	35	\$ 27,173,700	\$ 776,391
5	Manufacturers and Traders Trust Company	35	\$ 6,960,500	\$ 198,871
6	Berkshire Bank	32	\$ 9,976,100	\$ 311,753
7	Farmington Bank	32	\$ 3,425,900	\$ 107,059
8	KeyBank National Association	24	\$ 8,992,200	\$ 374,675
9	Wells Fargo Bank, National Association	22	\$ 5,832,100	\$ 265,095
10	Celtic Bank Corporation	19	\$ 4,380,800	\$ 230,568
11	Independence Bank	17	\$ 1,880,000	\$ 110,588
12	Newtown Savings Bank	15	\$ 4,766,800	\$ 317,787
13	Citizens Bank, National Association	15	\$ 2,160,500	\$ 144,033
14	Jewett City Savings Bank	15	\$ 1,696,100	\$ 113,073
15	JPMorgan Chase Bank, National Association	12	\$ 1,435,500	\$ 119,625
16	Union Savings Bank	11	\$ 685,000	\$ 62,273
17	Live Oak Banking Company	10	\$ 12,850,000	\$ 1,285,000
18	Westport National Bank, A Division of	10	\$ 9,115,100	\$ 911,510
19	United Midwest Savings Bank, National Assoc	10	\$ 1,317,500	\$ 131,750
20	Community Investment Corporation	10	\$ 1,019,600	\$ 101,960
21	First Home Bank	9	\$ 2,540,000	\$ 282,222
22	People's United Bank, National Association	7	\$ 2,973,000	\$ 424,714
23	Chelsea Groton Bank	7	\$ 998,000	\$ 142,571
24	Savings Bank of Danbury	6	\$ 4,760,000	\$ 793,333
25	Torrington Savings Bank	6	\$ 606,600	\$ 101,100
26	Thomaston Savings Bank	6	\$ 558,500	\$ 93,083
27	Ion Bank	5	\$ 864,000	\$ 172,800
28	Santander Bank, National Association	5	\$ 852,000	\$ 170,400
29	Stearns Bank National Association	5	\$ 755,000	\$ 151,000
30	Patriot Bank, National Association	5	\$ 360,000	\$ 72,000
31	Savoy Bank	4	\$ 3,902,500	\$ 975,625
32	Bankwell Bank	4	\$ 2,317,900	\$ 579,475
33	Seacoast National Bank	4	\$ 1,245,000	\$ 311,250
34	Florida Capital Bank, National Association	4	\$ 1,000,000	\$ 250,000
35	First County Bank	3	\$ 1,710,000	\$ 570,000
36	FinWise Bank	3	\$ 1,427,200	\$ 475,733
37	NOA Bank	3	\$ 1,090,000	\$ 363,333
38	First Bank	3	\$ 1,020,300	\$ 340,100
39	State Bank and Trust Company	3	\$ 788,000	\$ 262,667
40	The Simsbury Bank & Trust Company, Inc.	3	\$ 383,000	\$ 127,667
41	United Bank	3	\$ 350,000	\$ 116,667
42	Savings Institute Bank and Trust Company	3	\$ 220,000	\$ 73,333
43	Radius Bank	2	\$ 3,868,500	\$ 1,934,250
44	Laurel Road Bank	2	\$ 485,000	\$ 242,500

45	Capital One, National Association	2	\$	382,800	\$	191,400
46	Eastern Connecticut Savings Bank	2	\$	366,000	\$	183,000
47	New Millennium Bank	2	\$	325,000	\$	162,500
48	Bank of America, National Association	2	\$	121,000	\$	60,500
49	Citibank, N.A.	2	\$	102,000	\$	51,000
50	Republic First Bank d/b/a Republic Bank	1	\$	4,000,000	\$	4,000,000
51	Crestmark Bank, A Division of	1	\$	2,500,000	\$	2,500,000
52	First IC Bank	1	\$	1,500,000	\$	1,500,000
53	CenTrust Bank, National Association	1	\$	1,425,100	\$	1,425,100
54	Customers Bank	1	\$	909,000	\$	909,000
55	BankUnited, National Association	1	\$	834,500	\$	834,500
56	Compass Bank	1	\$	812,000	\$	812,000
57	Atlantic Capital Bank, National Association	1	\$	745,000	\$	745,000
58	Titan Bank, National Association	1	\$	465,600	\$	465,600
59	Noah Bank	1	\$	350,000	\$	350,000
60	Five Star Bank	1	\$	350,000	\$	350,000
61	Cross River Bank	1	\$	350,000	\$	350,000
62	Leader Bank, National Association	1	\$	300,000	\$	300,000
63	Bank Rhode Island	1	\$	250,000	\$	250,000
64	Citizens Bank	1	\$	248,100	\$	248,100
65	United Community Bank	1	\$	246,700	\$	246,700
66	North State Bank	1	\$	211,000	\$	211,000
67	HarborOne Bank	1	\$	200,000	\$	200,000
68	Kentucky Bank	1	\$	186,100	\$	186,100
69	Mission Valley Bank	1	\$	162,800	\$	162,800
70	Fairfield County Bank	1	\$	150,000	\$	150,000
71	The Bancorp Bank	1	\$	125,000	\$	125,000
72	Westfield Bank	1	\$	125,000	\$	125,000
73	Accion East, Inc.	1	\$	125,000	\$	125,000
74	Hometown Bank	1	\$	50,000	\$	50,000
75	Bank of Hope	1	\$	50,000	\$	50,000
76	Webster First FCU	1	\$	50,000	\$	50,000
77	PeoplesBank	1	\$	22,500	\$	22,500

Totals	739	\$	207,542,100	\$	280,842
09/30/2017 Totals	702	\$	207,802,200	\$	296,015
Percent Change	5%		0%		-5%

Rank	Community Advantage Loans *Included in 7(a) #'s above	# loans	\$ loaned	Average Loan Amt
1	Community Investment Corporation	10	\$ 1,019,600	\$ 101,960
2	Accion East, Inc.	1	\$ 125,000	\$ 125,000
	Totals	11	\$ 1,144,600	\$ 104,055
	09/30/2017 Totals	14	\$ 1,586,000	\$ 113,286
Rank	Percent Change	-21%	-28%	-8%

Rank	CDC - 504 Loans	# loans	\$ loaned	Average Loan Amt
1	New England Certified Development Corporati	38	\$ 33,489,000	\$ 881,289
2	Community Investment Corporation	30	\$ 12,462,000	\$ 415,400
3	Housatonic Industrial Development Corporati	3	\$ 694,000	\$ 231,333
4	Bay Colony Development Corporation	1	\$ 85,000	\$ 85,000

Total	72	\$	46,730,000	\$	649,028
09/30/2017 Totals	66	\$	32,964,000	\$	499,455
Percent Change	9%		42%		30%

Rank	Microloans	# loans	\$ loaned	Average Loan Amt
1	COMMUNITY ECONOMIC DEVELOPMENT FUND	26	\$ 604,500	\$ 23,250
2	COMMUNITY INVESTMENT CORP.	8	\$ 290,000	\$ 36,250
3	HARTFORD ECONOMIC DEVELOPMENT CORP.	11	\$ 94,000	\$ 8,545
4	ACCION	7	\$ 93,874	\$ 13,411
	Totals	52	\$ 1,082,374	\$ 20,815
	09/30/2017 Totals	51	\$ 1,088,096	\$ 21,335
	Percent Change	2%	-1%	-2%

The following represents third party lender participation in the 504s reflected above.

Rank	Lender	# loans	CDC \$	TPL \$
1	Webster Bank, National Association	8	\$ 5,145,000	\$ 6,509,508
2	Chelsea Groton Bank	7	\$ 2,697,000	\$ 3,228,425
3	Savings Bank of Danbury	6	\$ 2,072,000	\$ 2,335,500
4	Farmington Bank	4	\$ 2,215,000	\$ 2,994,530
5	Union Savings Bank	4	\$ 1,883,000	\$ 2,285,250
6	Newtown Savings Bank	4	\$ 1,811,000	\$ 2,199,768
7	Liberty Bank	4	\$ 1,175,000	\$ 1,515,199
8	TD Bank, National Association	3	\$ 1,640,000	\$ 2,063,463
9	Northwest Community Bank	3	\$ 1,452,000	\$ 1,875,000
10	People's United Bank, National Association	3	\$ 645,000	\$ 874,814
11	Ion Bank	2	\$ 1,618,000	\$ 1,971,000
12	The Guilford Savings Bank	2	\$ 951,000	\$ 1,155,000
13	Fairfield County Bank	2	\$ 922,000	\$ 1,120,000
14	Columbia National Bank	2	\$ 855,000	\$ 1,037,500
15	The Simsbury Bank & Trust Company, Inc.	2	\$ 752,000	\$ 912,500
16	First County Bank	2	\$ 593,000	\$ 717,500
17	Laurel Road Bank	1	\$ 5,500,000	\$ 11,300,000
18	Connecticut Community Bank, National Association	1	\$ 5,500,000	\$ 5,419,200
19	Thomaston Savings Bank	1	\$ 2,115,000	\$ 2,583,334
20	Newtek Business Services, Inc.	1	\$ 1,587,000	\$ 1,867,500
21	Centreville Savings Bank	1	\$ 1,362,000	\$ 2,215,495
22	Berkshire Bank	1	\$ 1,362,000	\$ 1,900,000
23	BayCoast Bank	1	\$ 794,000	\$ 1,105,850
24	Rockland Trust Company	1	\$ 616,000	\$ 749,000
25	RBS Citizens, National Association	1	\$ 412,000	\$ 500,438
26	John Marshall Bank	1	\$ 371,000	\$ 450,000
27	Eastern Savings Bank	1	\$ 322,000	\$ 390,000
28	United Bank	1	\$ 210,000	\$ 252,500
29	Freedom National Bank	1	\$ 85,000	\$ 101,486
30	SouthEastern Connecticut Enterprise Region	1	\$ 68,000	\$ 78,500
	Total	72	\$ 46,730,000	\$ 61,708,260
	09/30/2017 Totals	66	\$ 32,964,000	\$ 43,361,110
	Percent Change	9%	42%	42%